

## **Preliminary selected consolidated financial data of the CCC Capital Group for 2017.**

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Legal basis:

Art. 17 sec. 1 MAR - confidential information

The Management Board of CCC S.A. hereby publishes preliminary selected consolidated financial data of the Capital Group CCC S.A. for 2017 and comparative figures for 2016 in the amount in which they were reported:

Sales revenues: PLN 4,194 billion (+ 31.7% yoy), including PLN 606 million from the e-commerce channel (+ 111% yoy),

Gross sales profit: PLN 2,150 billion (+ 28% yoy), including PLN 250 million from e-commerce channel (+ 104% yoy),

SG&A: PLN 1,732 billion (+ 30% yoy),

Other operating revenues and operating cost (balance): -13 million PLN compared to + 26 million PLN (2016), including negative exchange rates differences -29 million PLN (positive 13 million PLN in 2016)

Operating profit (EBIT): PLN 405 million (+ 8.4% yoy), including from the channel e-commerce PLN 88 million (+ 72% yoy),

EBITDA: PLN 502 million (+ 12% yoy), including PLN 90 million from e-commerce channel (+ 72% yoy), EBITDA excluding the costs of the incentive scheme PLN 510 million,

Balance of financial income and cost: -64 million PLN (-33 million PLN in 2016), including exchange rate differences -18 million PLN (-2 million PLN in 2016),

Gross profit: PLN 341 million (unchanged yoy),

Net profit: PLN 303 million (-4% yoy), including assigned to minority shareholders PLN 15 million.

Selected balance sheet data as of 31/12/2017:

Inventory: PLN 1,418 billion (+ 37% yoy, -6% quarter-on-quarter), including from the e-commerce channel PLN 164 million (+ 77% yoy, -19% quarter-on-quarter),

Trade liabilities: PLN 236 million (+ 29% yoy),

Trade receivables: PLN 96 million (+ 4% yoy),

Equity: PLN 1,168 billion (-5.5% yoy), after taking into account the change in the valuation of the obligation to purchase the 25.01% stake in Eobuwie.pl S.A (increase in the valuation by PLN 534 million),

Cash and cash equivalents: 512 million (+ 257% yoy),



Net debt: PLN 405 million, net debt / EBITDA ratio 0.8 (1.5 as of 31/12/2016).

Cash flows from operating activities (OCF) amounted to + PLN 78 million (+ 174 in 2016).

Cash flows from financing activities amounted to PLN + 515 million (-10 in 2016).

Cash flows from investing activities amounted to PLN -222 million (-362 in 2016).

The total commercial floor space of the Group as of 31 December 2017 amounted to PLN 536 thousand m<sup>2</sup>, and the number of stores amounted to 925. The increase in sales in like-for-like stores in 2017 was 10.8% year-on-year.

***Disclaimer:*** *The calculations of the above data have been made in accordance with the current knowledge of the Management Board and are subject to change. The consolidated financial statements of the CCC SA Capital Group for 2017 are still being prepared and will be published on 26 March 2017.*

Signatures:

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*2/ Mariusz Gnych - Vice President of the Management Board*