

CCC GROUP CLOSED 3RD QUARTER 2015 WITH SATISFACTORY RESULTS

CCC S.A., the largest footwear distributor and manufacturer in Poland, in 3rd quarter 2015 achieved net profit in the amount of 33.827 million PLN with revenues from sales at the level of 512 million PLN. Profit of operations amounted to 24.3 million PLN, and with EBITDA of 37.2 million PLN.

In 3rd quarter 2015 CCC Group continued realization of expansion of own sales network, which consisted of 316.144 thousand sqm on 30th September 2015. Total sales area, including franchise stores, both domestically and in the foreign market amounted to 343.563 thousand sqm.

The year 2015 is the last year of implementing a three-year strategy of foreign expansion announced in August 2012. The company at that time proved that its international aspirations are realistic and reasonable. The strategy will be continued in the years 2016-2017, and the basic axis of growth remain the countries of Central and South-Eastern Europe and the Baltic States.

In thousand of PLN	Q3 2015	Q3 2014	change (value)	change (%)
Net revenues from sales	512 375	473 968	38 407	8,1 %
Operating profit	24 329	52 228	-27 899	-53,4 %
Net profit	33 827	40 244	-6 417	-15,9 %

FINANCIAL RESULTS OF CCC GROUP AFTER THIRD QUARTER OF 2015 Detailed financial data of CCC are as follows:



FOREIGN EXPANSION

Sales network abroad at the end of September 2015 included 318 own stores, inter alia: 77 in Czech Republic, 58 in Hungary, 33 in Slovakia, 38 in Romania, 40 in Germany, 25 in Austria, 10 in Croatia, 8 in Slovenia, 3 in Turkey and 5 in Bulgaria.

Number of stores of CCC Group

NUMBER OF STORES	CONDITION ON 30.09.2014	CONDITION ON 30.09.2015
CCC Poland – own stores	355	365
CCC Poland – agency	37	40
CCC Poland – franchise	0	0
CCC Russia / Latvia / Kazakhstan/ Ukraine – franchise	17	21
CCC Romania - franchise	25	38
CCC Czech Republic	75	77
CCC Slovakia	28	33
CCC Hungary	55	58
CCC Germany	15	40
CCC Austria	12	25
CCC Slovenia	4	8
CCC Croatia	7	10
CCC Turkey	2	3
CCC Bulgaria	-	5
LASOCKI / QUAZI	11	3
BOTI – own stores	40	19
BOTI – franchise	9	6
TOTAL NUMBER OF UNITS	692	751

"Bearing in mind the extremely unfavorable weather conditions in the third quarter of this year, we are satisfied with the results. This was a period for us fairly good in terms of both sales and continued expansion in the region. Currently, all the strength we are focusing on the implementation of ambitious plans in the fourth, the key to our business, quarter."



For further information:

Bartłomiej Piekarski

Investor Relations Manager Tel. (76) 84 58 686 Kom. 667-872-742 e-mail: bartlomiej.piekarski@ccc.eu

Piotr Nowjalis The Vice President of the Management Board, CFO Tel. (76) 84 58 420 e-mail: <u>piotr.nowjalis@ccc.eu</u>

The Group CCC is a leader in the Polish retail footwear market and the largest manufacturer in Poland. The Capital Group of CCC consists of CCC S.A. - The company managing the network sales, CCC Factory Ltd., dealing with the production of footwear, and companies managing sales on foreign markets; CCC Czech s.r.o., CCC Slovakia s.r.o., CCC Hungary Shoes Kft, CCC Austria Ges.m.b.H., CCC Germany G.m.b.H., CCC Turkey, CCC Bulgaria. Sales of a collection is run in total in more than 730 outlets. Suppliers of shoes for the Company are both foreign manufacturers (especially sewing on behalf of the CCC, Chinese producers), domestic ones as well as our own production facilities. The CCC Group's share in the highly fragmented market of footwear is estimated at 19%.